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Monday 15th June 2020

Siobhan Kenny  
Chief Executive  
Radiocentre Ltd  
55 New Oxford Street  
London  
WC1A 1BS

Dear Siobhan

Following our earlier conversation, I write to confirm Arqiva's offer for an industry wide support package for the commercial radio sector during these testing times brought on by the Covid-19 pandemic. As you know we have already taken steps to support parts of the radio industry by offering a 3 month waiver of fees between April and June 2020 for small local, independent radio stations who are direct customers of Arqiva (or who are also carried on Folder Media mux's). These customers have already been contacted directly by Arqiva and Folder Media and are benefitting from the immediate support provided approximately 6 weeks ago.

We have also been working in the background with our shareholders, and industry stakeholders, including DCMS, to shape an industry wide support package for the commercial radio sector and I am pleased to confirm the details of this with you today. We have taken a tiered approach on the basis that we believe the smallest customers need more support, whilst larger customers either have their own resources/backers to call upon or can more readily get other forms of support (Government loans or grants, or commercial loans). However, I am pleased to confirm this offer provides support to all commercial radio customers of Arqiva, who have a direct contract with Arqiva, at this time of need

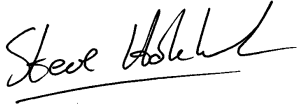
Firstly, those small, local independent radio stations who have already benefited from the 3 month waiver of fees between April and June from Arqiva/Folder Media will now also receive a further 3 month waiver of fees between July and September 2020. In providing a full 6 month waiver of fees during the peak of the crisis we sincerely hope that it gives enough breathing space and support for these businesses to regain their advertising customer base and start to return to normal trading. A list of those stations that qualify for the full waiver of fees for the 6 month period is attached to this letter.

For everyone else in commercial radio, who are direct customers of Arqiva, we are going to discount their radio fees by 50% for the next 3 month period from June to August 2020 inclusive. The offer of 50% discount will also apply to the transmission fees of 3<sup>rd</sup> party multiplex operators. We cannot determine how those benefits are passed on by the 3<sup>rd</sup> party multiplex operators but would suggest if radio stations are carried on a 3<sup>rd</sup> party multiplex provider, they should talk directly to their multiplex operator.

We recognise that the whole of the radio industry is suffering, and we believe it's the right thing for Arqiva to provide the financial support package outlined above. This is a significant package, worth many £m's, that Arqiva's shareholders have agreed to provide to the industry and we hope that it goes a long way to assisting during these difficult times.

If any of your members have any questions regarding this support package I suggest they contact their Arqiva account manager in the first instance.

Yours sincerely

A handwritten signature in black ink, appearing to read "Steve Holebrook", written over a horizontal line.

**Steve Holebrook**  
**Managing Director, Media Networks**

The list of small, local, independent stations receiving a fee waiver from Arqiva/Folder Media for the period April – September 2020 are:

|                                         |
|-----------------------------------------|
| 103.4 THE BEACH                         |
| 3FM LIMITED                             |
| ADVENTURE RADIO LTD                     |
| AL SHIRKATUL ISLAMIYYAH LIMITED         |
| ANGEL RADIO LTD                         |
| ARGYLL FM                               |
| ARROW FM                                |
| ARROW FM CONQUEROR BROADCASTING LIMITED |
| ASIAN SOUND RADIO LIMITED               |
| BCB RADIO                               |
| BELFAST CITY BEAT LIMITED               |
| BITSTREAM BROADCAST LTD                 |
| BITSTREAM BROADCAST LTD                 |
| BRADFORD CITY RADIO LIMITED             |
| CELADOR RADIO LTD                       |
| CENTRAL AIR RADIO (RADIO XL)            |
| CENTRAL FM LIMITED                      |
| CHANNEL RADIO                           |
| CHAUMONT LIMITED                        |
| COMMEDIA SHEFFIELD LTD                  |
| COUNTRY BROADCASTING LIMITED            |
| CYBER DIGITAL RADIO LTD                 |
| DC THOMPSON                             |
| EAST MIDLANDS DIGITAL RADIO LIMITED     |
| GAYDIO DIGITAL LTD                      |
| Glow Broadcasting (Radio 210)           |
| GREAT YORKSHIRE RADIO LTD               |
| HIGH PEAK RADIO LIMITED                 |
| IPSWICH 102 LTD                         |
| ISLAND FM                               |
| Island Telecommunications Limited       |
| ISLE OF WIGHT RADIO                     |
| Jack Oxford                             |

|                                            |
|--------------------------------------------|
| KANE FM LTD                                |
| KINGDOM FM                                 |
| KM MEDIA GROUP LTD                         |
| KMFM                                       |
| KMFM FOLKESTONE LTD                        |
| LIKE RADIO<br>GLOUCESTERSHIRE LTD          |
| LIKE RADIO LTD                             |
| LIVE CHANNEL LIMITED<br>(Goldmine)         |
| LONDON TAMIL MEDIA LTD                     |
| Lyca media II Ltd                          |
| MANSFIELD 103.2 FM                         |
| MATRESHKA MEDIA HOUSE LTD                  |
| MEDIA SOUND HOLDINGS LTD                   |
| MKFM                                       |
| Nation Radio                               |
| NORTHERN MEDIA GROUP LTD                   |
| OBAN FM COMMUNITY RADIO<br>LTD             |
| ORIGINAL ABERDEEN FM                       |
| PANDA PODCAST LIMITED                      |
| PANJAB RADIO LONDON LTD                    |
| PEAK 107                                   |
| PROSTREAM INTERACTIVE<br>LIMITED           |
| QUIDEM MIDLANDS LIMITED                    |
| RADIO ESSEX LIMITED                        |
| RADIO EXE LTD                              |
| RADIO JACKIE LIMITED                       |
| RADIO MANX LTD                             |
| RADIO MARIA ENGLAND                        |
| RADIO PLYMOUTH LTD                         |
| RELEASE RADIO<br>BROADCASTING LIMITED      |
| SABRAS SOUND                               |
| SARA-INT LTD                               |
| SHETLAND ISLANDS BDCST CO<br>LTD           |
| SILK FM                                    |
| SOUTH WEST SOUND LIMITED                   |
| Sunrise analogue                           |
| SUNSHINE FM LTD                            |
| THE NEW UNIQUE<br>BROADCASTING COMPANY LTD |
| THE PANJABI CENTRE                         |

|                                   |
|-----------------------------------|
| THE VOICE (NORTH DEVON)<br>C.I.C. |
|-----------------------------------|

|                        |
|------------------------|
| TOUCH BROADCASTING LTD |
|------------------------|